

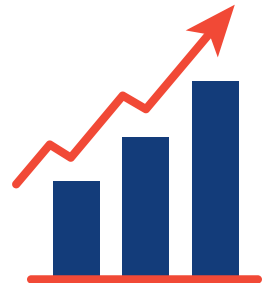
ROI FOR THE HME INDUSTRY

\$4.5B

AAHomecare advocacy efforts secured nearly \$4.5 billion in wins for the HME community since 2022, tackling today's toughest challenges across the federal and state legislative and regulatory landscape and payer relations initiatives.

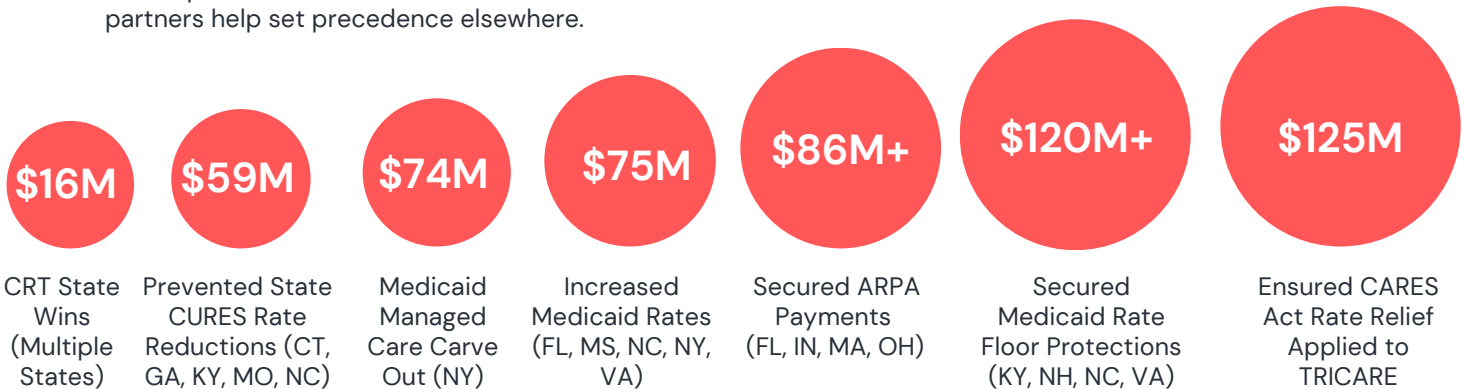
\$3.9B FEDERAL LEGISLATIVE & REGULATORY WINS SINCE 2022

- \$2.34B** Secured Medicare 50/50 blended rate relief for rural areas
- \$280M** Secured Medicare 75/25 blended rate relief for non-bid, non-rural areas
- \$883M** Prevented 4% PAYGO Medicare cuts for DMEPOS
- \$179M** Fixed the O2 "double dip" in reimbursement cuts impacting all non-bid areas
- \$104M** Prevented 2% Medicare sequestration cuts
- \$102M** Excluded CRT manual accessories from Competitive Bidding pricing



\$563.6M PAYER RELATIONS & STATE WINS SINCE 2022

State specific wins in collaboration with our state association partners help set precedence elsewhere.



OTHER NOTABLE WINS

- \$2M+ Eliminated Capped Rental on NIV (LA, MS, NY, VA)
- \$16.5M Eliminated Sales Tax on Certain Products (CA, IL, NC, RI, WA)
- \$14M+ Secured CPI-U Adjustments (Multiple States)

JOIN AAHOMECARE & AMPLIFY ADVOCACY EFFORTS

Our successes are a testament to the power of collective advocacy. By joining AAHomecare, you help amplify these efforts, driving positive change and securing the future of our industry.

Join us today and be a part of the force driving \$4.5 billion in relief and counting. Together, we can achieve even more.

AAHOMECARE

American Association for Homecare

CONNECT. ADVOCATE. EMPOWER.

AAHomecare.org/Achievements
Contact Us: info@aahomecare.org
Schedule a Call: Click QR Code



REDUCING REGULATORY BURDENS ON SUPPLIERS (CMS & HHS)

- Audits** Limited TPE reviews to only be for medical necessity so that suppliers don't fail a round for technical errors, thus improving the supplier experience and reducing the burden
- Appeals** Wait time for an ALJ appeal hearing on average reduced from 4 years to 70 days
- Coverage** Expanded coverage for continuous glucose monitors (CGMs) and added coverage for power seat elevation
- Orders** Allowed CPAP and RAD supplies to have a general description like "CPAP Mask" or "Mask – fit to comfort" on the Standard Written Order (SWO) so that suppliers don't have to get a new SWO for each change
- Operations** Extended the timeframe for suppliers to contact beneficiaries for refills from 14 days to 30 days
- Billing** Allowed CGM suppliers to bill every 90 days for 90-day shipments effective January 2024, reducing the burden on suppliers and patients who were billed every 30-days for 90-day supply shipments
- Modifiers** Clarified that the CR modifier can continue being appended on claims impacted by the PHE even if the initial claim was submitted prior to the PHE to ensure continued patient access

REAL STORIES, REAL IMPACT

"It's been amazing being part of AAHomecare because they're engaged at so many levels in the industry. They're engaged with federal and state lawmakers. They're engaged with CMS. They're engaged with 50 different state Medicaid programs. It's been a tremendous value."

- Craig Rae, Penrod Medical, NC

