



Fact Sheet for DME Suppliers

DME ePrescribing

May 6, 2024 | It's time to "Destroy the Fax" for DME prescriptions.

The Durable Medical Equipment (DME) industry is supporting a strategic initiative to help clinicians adopt DME ePrescribing. The benefits of DME ePrescribing are to enable clinicians to efficiently capture the required clinical criteria by payor at the point-of-care, reduce the back/forth that exists between DMEPOS Providers and clinicians, and enable transparency into whether a patient's insurance plan covers the DMEPOS ordered for the patient.

As a result of the shift from fax-based ordering to DME ePrescribing, DMEPOS providers will benefit from lower order-processing costs, greater confidence in providing care, and increased customer satisfaction to both clinicians and patients.

Why is AAHomecare Doing this?

With enough DME ePrescribing platforms in the market, the time has come for change. AAHomecare aims to eliminate the fax by using DME ePrescribing to decrease the costs of doing business for DMEPOS Providers.

Even in 2024, the vast majority of DME orders arrive at the supplier via fax. Despite clinicians using an Electronic Medical Record (EMR) system, DME orders that get sent from the EMR are typically fax-based and arrive at a supplier in an electronic-fax form.

Faxes do not validate whether the clinical data that exists in the EMR align to the payor technical requirements to provide equipment and supplies to a patient. DME ePrescribing fills this void by giving the clinician a platform at the point-of-care to document all the clinical coverage criteria by payor to avoid claim denials.

DME ePrescribing platforms are not a fail-safe for getting paid since a payor can still determine whether care is necessary and reasonable. The major benefit is that a DME

Provider can know whether a patient qualifies for the services before providing and thus avoid denials on claims after services are rendered.

As the DME industry suffers with increased costs due to inflation, a tough labor environment and the increased risk of audits, ePrescribing reduces costs and offer more assurance that claims will pass an audit. The DME industry needs a solution to lower the costs of doing business to support patient needs, and AAHomecare supports widespread adoption of DME ePrescribing platforms.

Why start implementing DME ePrescribing now?

CMS finalizing the [interoperability and prior authorization rule CMS-0057](#), the clock has created more urgency in making DME ePrescribing a strategic priority. The rule states that EMRs and payors will need to support integration capabilities, which will accelerate the adoption of DME ePrescribing.

As a result, AAHomecare is at the forefront of these changes and pushing our members to start the process of adoption and implementation. Similar to when clinical organizations adopted EMRs, the process takes time and configuration. It is important to start this process now to prepare for the upcoming regulatory changes on the horizon.

How can DMEPOS Suppliers sign up?

Suppliers can contact the following DME ePrescribing vendors to obtain more information about each of the unique platforms through educational materials, webinars, and demonstrations. More information on pricing can be obtained from each of the vendors.

- **Brighttree:** leads@Brighttree.com
- **DMEScripts:** support@dmescripts.com
- **Parachute Health:** sales@parachutehealth.com
- **Tomorrow Health:** dmeservices@tomorrowhealth.com